

**For Immediate Release
March 9, 2010**

PT Asuransi Jiwa Manulife Indonesia Announces 2009 Annual Results and Introduces New Cashless Facility for Individual Policyholders

- The Total New Business Premium (based on Annual Premium Equivalent) increased 60% from IDR 318.742 billion in full year 2008 to IDR 508.568 billion in the same period in 2009.
- Full year 2009 Renewal Premiums were IDR 2.037 trillion, an increase of 17% from IDR 1.741 trillion in 2008.
- The Total Premiums grew 7% from IDR 2.811 trillion in the full year 2008 to IDR 3.008 trillion for the same period in 2009.
- The Assets Under Management associated with the life insurance business improved from IDR 8.965 trillion at the end of 2008 to IDR 11.281 trillion at the end of 2009, an increase of 26%.
- Total Assets Under Management of its three main business lines (life insurance, pension, and mutual funds) grew 41% from IDR 15.709 trillion at the end of 2008 to IDR 22.187 trillion at the end of 2009.
- The number of agents increased 5% from 4,502 agents in full year 2008 to 4,717 agents as at December 31, 2009.
- The number of customers reached almost 2 million policyholders by year end 2009.
- The Risk Based Capital ratio was 205%, far above the minimum regulatory rate for conventional life insurance company (120%).

Jakarta – PT Asuransi Jiwa Manulife Indonesia (Manulife Indonesia) today announces its financial results for the full year, ended December 31, 2009.

“2009 was a challenging year for the whole industry. Despite the economic uncertainty, we remained positive and focused and we continued to grow our business. We are pleased with our performance in 2009 and we are confident that the business environment will be even better this year,” said David Beynon, President Director of Manulife Indonesia.

Manulife Indonesia also introduces a new cashless facility for individual medical policyholders. This facility is a special benefit extended by Manulife Indonesia and PT Global Assistance Management Indonesia (GAMI), as Third Party Administrator, for receiving inpatient treatment without having to pay treatment costs upfront to a hospital. Policyholders no longer need to worry about arranging cash to pay hospital expenses. Through the collaboration between Manulife Indonesia and GAMI, policyholders will have the benefit of a cashless facility in 500 network hospitals throughout Indonesia.

“Improving and upgrading our service is an on-going priority for us. Initially, the cashless facility is only available for HealthSafe and Berkah HealthSafe (sharia) riders. In the future, this cashless facility will be extended to all hospitalization products,” said Hans de Waal, Senior Vice President, Chief Actuary and Pricing Officer of Manulife Indonesia.

About Manulife Financial in Indonesia

Manulife Financial in Indonesia offers the most comprehensive products and services in the Indonesian financial services industry through life insurance, employee benefits, and mutual fund products. Headquartered in Jakarta, Manulife operates through a network of over 120 sales operations in more than 20 cities throughout the country, supported by approximately 6,000 employees and full-time professional agents who serve almost 2 million customers.

In 2009, Manulife Indonesia earned several prestigious awards such as:

- **Best Life Insurance Company 2009, Bisnis Indonesia Awards 2009**, from Bisnis Indonesia newspaper
- **Excellent Designation 2009** from InfoBank magazine (for the fifth time, since 2002, 2005, 2007, and 2008)
- **1st Runner Up Best Life Insurance 2009** from Investor magazine (for the third consecutive year)
- **Call Center Award for Service Excellence 2009** from Marketing magazine and Carre-CCSL (Center for Customer Satisfaction and Loyalty) for the third time, having previously won the same award in 2006 and 2008.
- **Customer Service Awards from Global Service Index Award 2009** presented by Omni Touch International and ICMI for the category of **The Best Demonstration of Understanding the Customer’s Needs and The Best Use of Positive Language**

About Manulife Financial

Manulife Financial is a leading Canadian-based financial services group serving millions of customers in 22 countries and territories worldwide. Operating as Manulife Financial in Canada and Asia, and primarily through John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$440 billion (US\$420 billion) as at December 31, 2009.

Manulife Financial Corporation trades as ‘MFC’ on the TSX, NYSE and PSE, and under ‘945’ on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

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